



Habitat for Humanity Capital District

impact report

2017



“

“To have a decent place to live
is a basic human right.

”

-President Jimmy Carter,
longtime Habitat supporter



AmeriCorps Member Vanessa Dingee, serving with Habitat through a program funded by the Corporation for National and Community Service

Our vision & mission

Our vision is simple: a community — and a world — where everyone has a decent place to live.

Habitat for Humanity Capital District builds strength, stability and self-reliance through affordable homeownership.



New Habitat homes on Lark Street in Albany

Built on compassion

The weight of recent events, from political divisiveness to the suffering of those impacted by natural disasters and violence, is heavy on our hearts. Like you, we long for unity and peace and, most of all, compassion. **We believe that compassion begins at home.**

A good home is the foundation for a better future — children are safer, healthier and do better in school and families thrive. With every dollar donated and with every hour volunteered, you have helped strengthen your community and the social fabric that binds us together. You have affirmed the conviction that everyone, everywhere, deserves a decent place to live.

“

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PHOTOS (l-r): New Habitat home on Orange St, Habitat homeowner Sonya at her closing, newly rehabbed home on Lark St, construction volunteer Dick Karis celebrates 20 years of service

Volunteers, donors and homebuyers from all walks of life partner with us on the construction site, in the ReStore or behind the scenes. Because of your support, we've built houses and so much more. We've built community.

Habitat brings people together.

Your partnership and support has helped local families build a place they can call home — and, in turn, these families help strengthen their neighborhoods and build a better community for all of us. We are grateful for your leadership.

What's next for 2018? Habitat will continue to build with compassion. We will continue to work with our neighbors to provide opportunities for them to purchase homes of their own. We will keep listening and responding to the housing need in our community. We will continue to build in our focus neighborhoods of Albany's Sheridan Hollow and North Central Troy, and soon we'll return to Albany's South End to break ground on new homes. We've never been on stronger footing to make meaningful, sustainable impact in our community. Thank you for joining us in this work.


Christine Schudde
Executive Director



Every hand
helps

We use a combination of volunteer and professional labor to build Habitat homes. This year, volunteers helped our homebuyers build a place they can call home.



PHOTOS:
 Left page top: AmeriCorps Members Sherlan Greaves & Nicole Pagano
 bottom (l-r): Longtime volunteer Dennis Fitzgerald, Volunteers from Owens Corning
 Right page (clockwise): The "Tuesday-Wednesday" Crew, YouthBuild volunteers, Staff member Klarisse Torriente helps clean up the neighborhood, volunteers during National Women Build Week

Local impact



125

homes built since 1988

12

families moved into new homes in 2017

14

homes under construction or in pre-development

2

neighborhood clean-up days hosted

438

referrals to housing providers and services

21

homebuyers received one-on-one housing counseling

1,320

volunteers engaged

18,250

total volunteer hours contributed

3

homeowners paid off their mortgage in full

1.5M

dollars returned to the taxable property base

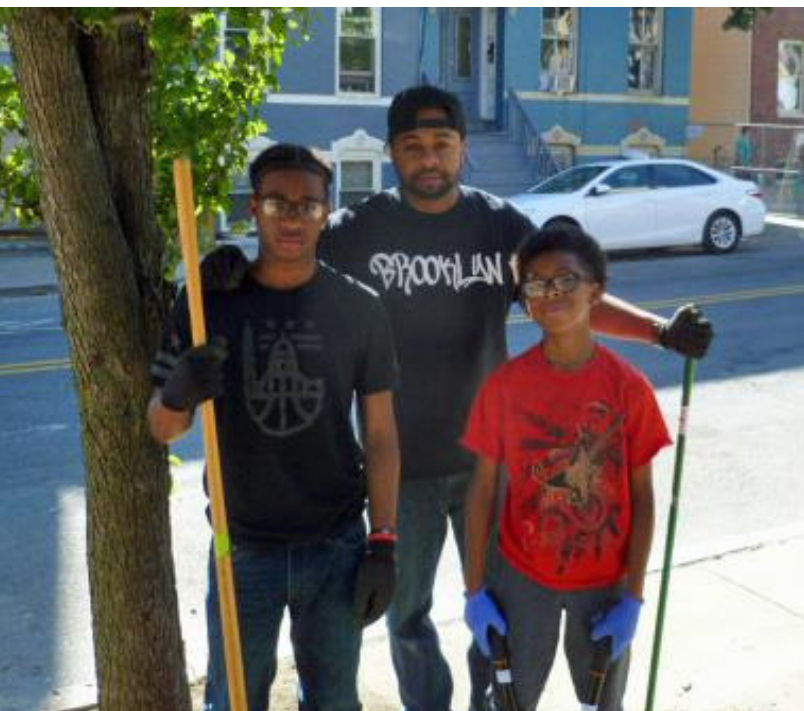


In search of home

This year, six refugee families became new Habitat homeowners in Albany. Each family came to the United States after spending years in refugee camps, fleeing terror and violence in the Karen and Karenni states of Burma (Myanmar). They left everything they had known in search of safety, in search of home. Families like these make our community stronger and better. We are honored to have played a small role in their journey. In 2017, Habitat was recognized by the Capital Region Refugee Roundtable for our partnership with Karen and Karenni refugees.



Top: Bo Meh with her family
 Bottom left: We Reh and Htoo Say with their family; Kee Reh and Bo Meh with their family
 Bottom right: Poto To and Mu Yu Paw, Htoo Gay and Sate Sate, Kaw Hae



Top: Homes on Orange St; construction in Sheridan Hollow,
Bottom: Habitat homebuyer Shann at a neighborhood clean-up,
Habitat's new office at 207 Sheridan Avenue

Sheridan Hollow

Albany's Sheridan Hollow continues to be a focus neighborhood for our homebuilding and revitalization efforts, leveraging the success of our first 14 homes built on Sheridan Avenue. This year, eleven families moved into their new homes in this neighborhood. Along with our booming construction projects on Orange St and Lark St, Habitat also partnered with the Sheridan Hollow Neighborhood Association on a clean-up day and other community initiatives. In May 2017, Habitat's administrative office moved to the neighborhood and now resides at 207 Sheridan Avenue. We continue to address gaps in housing services and work to expand homeownership opportunities in Sheridan Hollow.

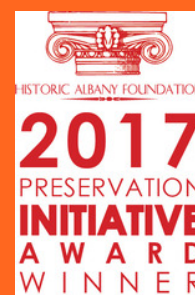


Top: 100 & 102 Lark St
Bottom (l-r) Rehab construction, 100/102 Lark before, 309 Clinton



Preserving Albany's neighborhoods

Habitat partners with our local land banks to transform vacant buildings into affordable homeownership units. These partnerships are instrumental in removing blight from our neighborhoods and attracting additional residential and commercial investment to areas that were hardest hit in the housing and foreclosure crisis. In collaboration with the Albany County Land Bank Corporation, Habitat fully renovated three homes in Albany's Arbor Hill and Sheridan Hollow neighborhoods for sale to first-time, lower-income homebuyers. The project was awarded a 2017 Preservation Initiative Award from the Historic Albany Foundation in recognition of its role in neighborhood stabilization.





Left: 3320 & 3322 6th Ave, illuminated by *Breathing Lights*
 Right: Construction volunteers, One Troy community meeting



Collective impact in Troy

Habitat is a proud partner in One Troy, a collaborative effort of nonprofits, businesses and residents seeking to create a better life for people living in Troy's North Central and Hillside communities. One Troy emerged from the Governor's Empire State Poverty Reduction Initiative, which seeks to end the cycle of poverty by strengthening existing services and collaborations with leadership from those experiencing poverty. Community residents identified several key issues relating to poverty in their neighborhood and have formed working groups to collect data, analyze gaps in existing services and innovate new ways to collaborate, share resources and improve outcomes.

The Troy Community Land Bank and Habitat are working together to fully renovate properties in the North Central neighborhood for affordable homeownership units. Two of the homes, pictured above, were a part of the Bloomberg Philanthropies Public Art Challenge award-winning installation called *Breathing Lights*.



Left: The Habitat Restore
Right: Volunteer of the Year Steve; great furniture for sale, our ReStore staff



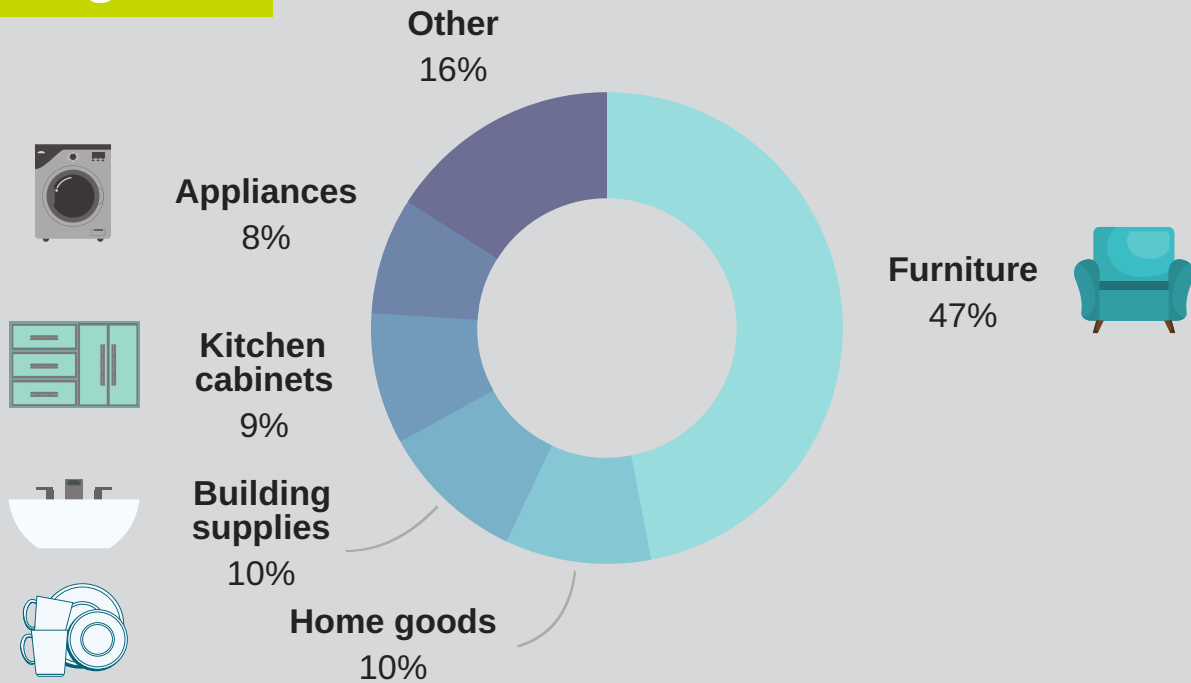
The Habitat ReStore

The Habitat for Humanity ReStore accepts donated new and used building materials, furniture, appliances and other home goods, which we sell in our store to raise money for Habitat homebuilding projects. Our newly-expanded Building Materials Annex next door at 80 Fuller Road raised an impressive \$338,000 in FY2017, with deals on great products including brand new flooring, decking and plumbing supplies from partners like Holbrook Lumber and Ferguson Enterprises.

70 & 80 Fuller Rd, Albany
(518) 275-6638
habitatcd.org/restore

OPEN TO THE PUBLIC
TUE - FRI 10A - 6P
SAT 10A - 5P
SUN & MON CLOSED

Top selling items



32,718

sales transactions

6,903

ReStore donations

1.8M

pounds of waste
diverted from landfills

1.4M

total ReStore sales for
FY2017

26

average donations
received per day

32

average volunteer
hours logged per day



Global impact



Haiti



Myanmar (Burma)

Our mission calls us to support Habitat's work not just in our own community, but throughout the world. Each year, we tithe (share) a portion of our unrestricted funds with a Habitat partner overseas. Tithing is an ancient practice of many cultures and faiths and we proudly commit to it in our covenant agreement with Habitat International. The tithe program supports carefully-chosen building and shelter projects that provide housing in the world's poorest places. Since 1988, we have tithed over \$150,000 and helped serve 94 families outside the United States. We recently celebrated the launch of a multi-year tithing commitment to two global partners: Habitat Haiti and Habitat Myanmar/Burma.



94

families served overseas through our tithe since 1988

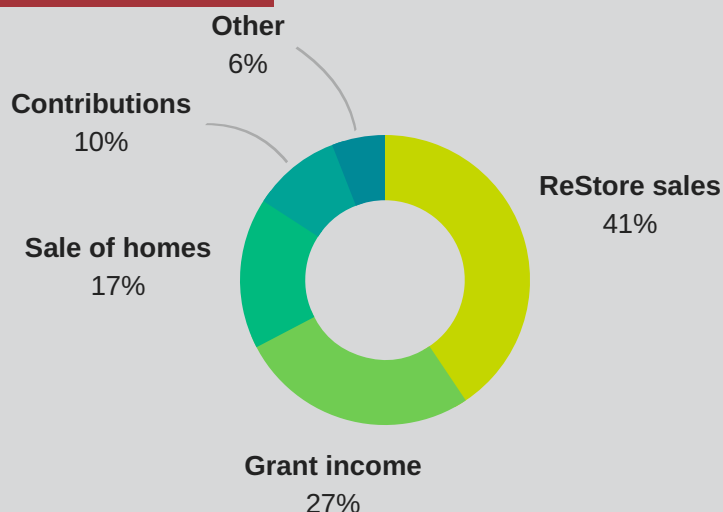
3.5M

people served around the world by Habitat in 2017

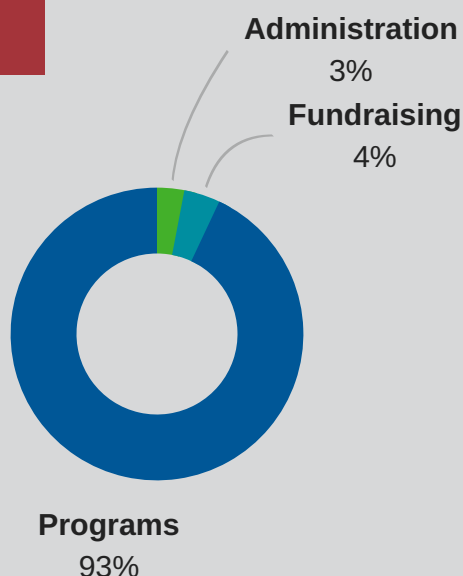
2

multi-year tithing commitments pledged

Revenue



Expenses



In recognition of our commitment to financial transparency

Total Revenue:	\$3,425,143
Total Expense:	\$3,220,360
Net assets:	\$1,354,246
Change in net assets:	\$423,139

FY 2017 Financials

What an incredible year! In fiscal year 2017 we significantly increased our net assets and implemented a plan for financial sustainability, ensuring that Habitat can continue to address our community's housing needs in an effective and efficient way. Although our "overhead"—the percent of expenses that go to administrative and fundraising costs—is quite low, we agree with GuideStar, Charity Navigator and the Better Business Bureau Wise Giving Alliance that the overhead ratio is a poor measure of an organization's performance. Rather, we ask you to value other factors of our performance: transparency, governance, leadership, and results.

Donors & funders

FY 2017: July 1, 2016 to June 30, 2017
Full list available at habitatcd.org/reports

100,000+

NYS Homes & Community Renewal
Albany Community Development Agency
Albany County Land Bank
Federal Home Loan Bank

50,000+

City of Troy
Aflac

25,000+

COINS USA
Habitat for Humanity International
Seymour Fox Memorial Foundation
Touhey Homeownership Foundation

10,000+

Bank of America Charitable Foundation
First Niagara
John D. Picotte Family Foundation
Robert J. Baptiste Terminating Trust
The Review Foundation
The Standish Family Fund

5,000+

Albany District Chapter of the LINKS
Bonadio & Company
Community Foundation for the Greater Capital Region

The M&T Charitable Foundation
Greg Roeder

1,000+

Ellin Alexander
architecture+
Brian and Dena Barker
The Church of Saint Clare
Delmar Reformed Church
Albert De Salvo & Susan Thompson
DST Systems
Enterprise

The First Church in Albany
First United Methodist Church of Delmar
GE Foundation
Hannay Reels
Charles Liddle
Lord & Taylor
Michael Mulvaney
NY Capital Region Apartment Association

Siena College
Stewart's Foundation
Susan and William Picotte Fund
Paul Tonko
Virginia Touhey
Mary Weinman
Elizabeth and Jerry Weiss

500+

The Ayco Company
Bank of America Employee Giving
Bike & Build
James Clark
Dorothy Ellinwood
First United Methodist Church of
Voorheesville
Fredericka V. Slingerland Family
Foundation

Raymond and Mary Garthner
GE United Way Campaign
David Hart
Timothy Lederach
Mike Marotta
Marney Mesch
Michael Pastel
William Pizzi
Reformed Dutch Church of Schodack

Priscilla Richards
Ralph Spiller
Andrew Stengel
Margaret Sturtevant
Francis and Elizabeth Therrien
Victorious Life Christian Church

250+

Bechtel Plant Machinery
David Blackman
James Cary
Thomas Cetrino
James and Maria Coward
Peter Curtis
Cynthia Dambrocio
Daria de Piro
George de Piro
Faith Lutheran Church
Jon Finke
First United Presbyterian Church

Matie Flowers
Greenbush Reformed Church
Kevin Hogan
Jacquelyn Jerry
Brendan Johnson
Rebekah Klope
Celine Kredentser
Kent and Lynn Loomis
Paul Mallon
Barbara and Charles Manning
Ralph Marino
Steve Marotta

Douglas and Susan McCuen
Terry L. Miller
Marie S. O'Connor
Karen Ricci
Harry and Nancy Rutledge
Kevin Ryan
Linda Salzer-Schauer
Todd Stevens
Paula Thibault
Lynette Tucker
Kenneth Watson
Matt Wroblewski

Board of Directors

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Vice President	Brian Barker, architecture+
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Ralph Spiller, *Northern Rivers Family Services*

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As of 6/30/17



Administrative Office
207 Sheridan Ave, Albany, NY 12210
(518) 462-2993

habitatcd.org



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